FOCA Federation of Ontario Cottagers' Associations **Corporate Sponsorship** 

MAKE@WAY

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Action First Aid

Align yourself with FOCA, the Federation of Ontario Cottagers' Associations. FOCA works with a limited number of sponsors whose values align with our vision of thriving and sustainable Ontario waterfronts!

Access superior brand positioning alongside FOCA, the voice of the waterfront. Sponsorship can begin at any time, and is renewable on an annual basis.

# **Sponsorship Benefits include:**



#### Sponsor Display Table at FOCA's Association Event

interact directly with over 100 representatives of Ontario associations at our Annual General Meeting & Spring Seminar, traditionally held on the first Saturday of March in Toronto



Connect with us about sponsorship today! communications@foca.on.ca 705-749-3622 https://foca.on.ca/sponsors

Please review FOCA's Corporate Sponsorship Policy for further details



### Choose your annual benefits by sponsorship level:

	PLATINUM level	GOLD level	SILVER level	BRONZE level		
Annual Fee (+ HST): Benefits:	\$10,000	\$5,000	\$3,000	\$1,500		
Ad size in annual <u>Newsletter</u> (July)	full page	1/2 page	1/4 page	business card sized/logo		
Invite to have a display table at annual FOCA <u>Spring Seminar</u> (March)	yes	yes (space dependent, after Platinum)	yes (space dependent, after Gold)	yes (space dependent, after Silver)		
Hyperlinked Logo Placement in the FOCA <u>Elert</u> (e-news sent to 20,000+ each month)	hyperlinked logo or small linked "ad" in Platinum section at the top of Elerts	hyperlinked logo among Gold sponsors near the top of Elerts	hyperlinked logo among Silver sponsors near the middle of Elerts	hyperlinked logo among Bronze sponsors near the end of Elerts		
Elert frequency, editions, & overall annual impressions	all 12 months = 240,000 impressions total	10 months (see chart below) = 200,000 impressions total	8 months (see chart below) = 160,000 impressions total	5 months <i>(see chart below)</i> = 100,000 impressions		
Elert "welcome" in 1 <sup>st</sup> year (100 words plus image & link)	yes	yes	no	по		
Hyperlinked logo on <u>Sponsors' page</u> on FOCA website	yes	yes	yes	yes		
Bonus placement on footer of FOCA website homepage	yes	yes	no	no		

Monthly Elert placements by Sponsorship Level:	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ост	NOV	DEC
Platinum	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Gold	Y	Y	Y	Y		Y		Y	Y	Y	Y	Y
Silver		Y	Y	Y		Y		Y	Y	Y	Y	
Bronze		Y		Y		Y			Y		Y	

Note: all current sponsors may choose to purchase additional Elert placement (100 words + image + hyperlinked logo) in any month @ \$1000 per Elert

### **About FOCA:**

FOCA's members are **50,000 member families** in more than **525** lake and road associations across Ontario. For 60 years, FOCA has been the information bridge between our partners and waterfront property owners.

Our members want to know about products and services that can enhance their waterfront lives. FOCA is the only province-wide organization speaking directly to this affluent and elusive group.

## **About this Market:**

Cottagers own more than \$75-billion in real estate and spend an estimated \$8-billion each year on non-real estate purchases.

FOCA has member associations in hundreds of Ontario's rural Municipalities. Cottagers own 15,000 km of shoreline and 50,000 hectares of rural land.

Our members are boat enthusiasts, homeowners and families who need a variety of products and services.