



FOCA

Federation of Ontario
Cottagers' Associations

MEMBER BENEFITS – access codes provided to Members!

Offers from our Sponsors and Partners:



FOCA members can access cell and 5G home internet **Rogers Preferred Pricing!** Get savings on primary or additional lines, no-roaming US plans, home internet bundles, or device financing. Also, ask about a seasonal plan.



NEW! Kokomo Botanical Resort, Turks & Caicos: members receive a **\$100/day voucher** for your first stay if you book by May 31, 2025 using the exclusive FOCA code at checkout.



NEW! Use FOCA's **Member Discount Code** when reserving your next stay on the Park'N Fly app or at www.parknfly.ca. You can even earn Aeroplan points. Plus, join Park'N Fly Rewards for points and perks on every eligible stay.



Cade Associates Insurance Brokers offer a discounted FOCA rate on **liability insurance** for your Association, plus exclusive access to **CottageFirst** – the group insurance plan for member families:

Road or Directors' Insurance:

FOCA's popular Association Liability Insurance Program (underwritten by Aviva Canada) has coverage options for Lake or Road Associations, Land Ownership Groups or Trusts, plus coverage options for Directors & Officers. **INCLUDES** a free **Legal Helpline** for the Association; contact Cade for access. FOCA Member Associations get a **discount!** cadeinsurance.com/foca

CottageFirst Insurance:

The first group program dedicated to cottagers, exclusively available to FOCA members! Get great coverage from Travelers on your cottage, home, boat, car and more. Members have reported **improved coverage and substantial savings** by bundling in CottageFirst. cottagefirst.com



Contact Cade Associates Insurance Brokers about any of these insurance products:
1-844-CADE-1ST (local 416-234-9980) for a no-obligation quote.



Canadian Canoe Museum: FOCA members get **25% off** any annual membership purchased for the newly reopened **Museum!** Members use our **special FOCA code:** at checkout to access this discount.



FOCA members get 1 year of the print & digital Cottage Life **Magazine** for the **special price** of **\$24.95** with our code. Also get **\$3 off** Cottage Life **Show tickets:** purchase online and apply FOCA's unique **discount code** before shows.



Access cardiac safety equipment and training offers - members get a **discount!** Read about [indoor & outdoor AED options](#) (PDF, 2 pages) and the current offer on [Phillips](#) and [Zoll](#) AEDs. Members are provided with access details.

Members also attend FOCA **events** at a reduced **member price** or **FREE** in the case of FOCA's popular **Cottage Succession** Seminars with estate lawyer Peter Lillico. See our events: foca.on.ca/events/

Offers current @ January 2025; subject to change over time. Visit <https://foca.on.ca/benefits> for updates.

MEMBER BENEFITS

FOCA's Network & Member Value

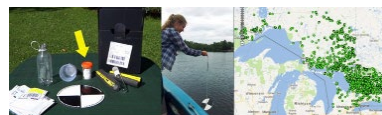
FOCA is the province-wide umbrella group for Ontario's waterfront community – whether seasonal or permanent residents. Our members are more than 525 lake, camp, cabin, residents, and road associations across the province, representing a total of 50,000 member families.

Our united voice carries weight on issues that matter.

Over the years, members have answered FOCA's "calls-to-action" to contact government on important issues including acid rain, voting rights for seasonal residents in municipal elections, the gradual phase-in of changes to property tax assessments (in a 4-year cycle), and the end of the seasonal rate class for electricity pricing. That advocacy effort alone saved 84,000 affected seasonal families thousands of dollars, when the Ontario Energy Board agreed to phase-in changes over 10 years to prevent bill impacts of more than 10% per year. FOCA also lobbied for seasonal owners' rights to shelter at their waterfront residences during the pandemic.



FOCA is the hub of a **network of peers**, serving lake and road associations, while protecting the waterfront environment for future generations of families to enjoy. Association members access resources: foca.on.ca/association-bmps/

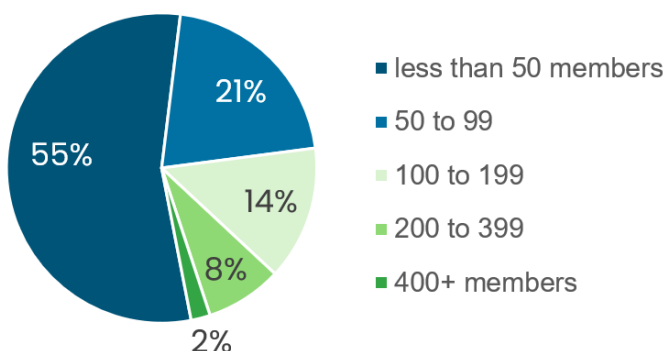


FOCA works year-round on **priority topics** that affect waterfront residents AND healthy waterfronts. Learn more about hot topics, long-standing files & FOCA's **environmental programs**: foca.on.ca/issues-programs/



FOCA is the voice of the waterfront to government, the media, and science & research partners. Read FOCA **reports** on septic systems, short-term rental, preventing invasive species, wake and healthy shorelines: foca.on.ca/publications/

How large or small are FOCA's member associations?



Become part of the FOCA network!

Contact us: info@foca.on.ca 705-749-3622

What are association peers saying about FOCA?

"What would I do without FOCA for advice? Thanks for **sharing others' winning ideas.**"

~Jayne C., Association Member

"A very big thank you to FOCA for providing us with valuable resources for our lake association. **We promote our FOCA membership as an excellent benefit to members, and a well-spent part of the annual membership fee.**"

~ Kate O., Association Member